SkyView Partners is focused exclusively on the financing needs of independent and registered investment advisors. We focus on providing financial advisors with guidance and capital for practice succession, acquisition, merger, and debt restructuring.

SkyView Partners underwrites the capital request and submits the advisory loan application to a network of lenders. As a result, advisors receive:

- Immediate liquidity for sellers
- Longer terms and lower monthly payments for buyers
- Buyers with competitive rates and terms from competing banks

CASH OUT

ACQUISITION

DEBT RESTRUCTURE

MERGER

SUCCESSION

BRINGING BANKS AND ADVISORS TOGETHER

Supply & Demand Dislocation

SOLUTION:
Bank Financing

100K
Advisors set to retire by 2025

50
Buyers for every advisory practice seller

90%
Sellers who value cash at closing from prospective buyers*

Why do financial advisors never sell their practices? Historically, independent and registered investment advisor financing options at retirement were limited to buyer equity and a seller's note. The SkyView Platform assists Advisory Sellers in connecting with Pre-Approved Advisory Buyers that are ready to go with bank financing.

• Source: SkyView Partners online survey.

HOW
we fund advisor growth

SBA Loans

- Variable/Fixed Rates
- Lien against personal property
- No partial buyouts/partnerships
- No tranche sales
- Seller must be out in 12 months
- 10 year term/No covenants

Conventional Loans

- Fixed Rates
- NO liens on personal property
- Bank financing for up to 100% of the purchase price
- Allows for complete, partial, and tranche sales
- Seller can remain with practice indefinitely
- 7 year term; 10 year amortization

SkyView Partners' Standard Loan Structure*

2% ORIGINATION FEE (can be financed into loan amount)	**6.25% - 7.0%** FIXED
7 YEAR TERM	**7 - 10** YEAR AMORTIZATION

NO OUT OF POCKET EXPENSES

** This above constitutes a proposal and is not a commitment to lend. The fee, rate, terms, and conditions are for informational purposes only and will require formal credit underwriting and approval.*

BRINGING SELLERS AND BUYERS TOGETHER

Through the SkyView platform, sellers can work with our M&A Consulting Team to have their wealth management practices appraised, and buyers can learn how to increase their PurchasingPower.

FOR SELLERS:

- Determine the amount of bank financing available from your practice:
  – Cash flow
  – Enterprise Value
- Ascertaining bank financing available from your practice puts you in a better position to set asking price and begin searching for a buyer(s)

FOR BUYERS:

- A national ranking methodology that gauges:
  – Creditworthiness
  – Readiness to acquire another practice
- Based on 6 Key Criteria

PURCHASING™ POWER

SKYVIEW PARTNERS™

PROVIDES

- **100%** BANK FINANCING — Bank financing for up to 100% of the purchase price
- **5%** BUYER EQUITY — 5% buyer equity required
- **zero** SELLER FINANCING — Zero seller financing required
- **zero** FEE SURPRISES — Zero fee surprises from our network of banks

RESULT:

SELLERS: Receive immediate liquidity.
BUYERS: Enjoy competitive rates, longer repayment periods, and lower monthly payments.

Common deal structure with **100%** BANK FINANCING requires **20% - 30%** of proceeds held in escrow subject to a **1-3** YEAR VESTING PERIOD

GET PRE-APPROVED IN 48 HOURS:
www.skyview.com

Contact us today to discuss the needs for your practice: (866) 567-6282 | www.skyview.com