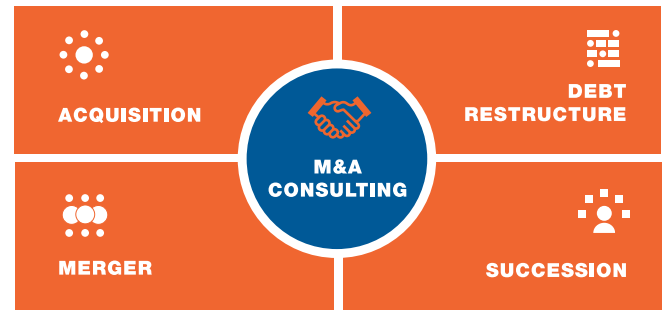


**SkyView Partners** is focused exclusively on the financing needs of independent and registered investment advisors. We focus on providing financial advisors with guidance and capital for practice succession, acquisition, merger, and debt restructuring.

**SkyView Partners** underwrites the capital request and submits the advisory loan application to a network of lenders. As a result, advisors receive:

- Immediate liquidity for sellers
- Longer terms and lower monthly payments for buyers
- Buyers with competitive rates and terms from competing banks



## BRINGING BANKS AND ADVISORS TOGETHER

### Supply & Demand Dislocation

**SOLUTION:**  
Bank Financing



Advisors set to retire by 2025



Buyers for every advisory practice seller



Sellers who value cash at closing from prospective buyers\*

Why do financial advisors never sell their practices? Historically, independent and registered investment advisor financing options at retirement were limited to buyer equity and a seller's note. The SkyView Platform assists Advisory Sellers in connecting with Pre-Approved Advisory Buyers that are ready to go with bank financing.

• Source: SkyView Partners online survey.

# HOW

*we fund advisor growth*



### SBA Loans

- Variable/Fixed Rates
- Lien against personal property
- No partial buyouts/partnerships
- No tranche sales
- Seller must be out in 12 months
- 10 year term/No covenants

### Conventional Loans

- Fixed Rates
- NO liens on personal property
- Bank financing for up to 95% of the purchase price
- Allows for complete, partial, and tranche sales
- Seller can remain with practice indefinitely
- 7 year term; 10 year amortization



## SkyView Partners' Standard Loan Structure\*

<b>2%</b> ORIGINATION FEE <small>(can be financed into loan amount)</small>	<b>6.5% - 7.25%</b> FIXED
<b>7-10</b> YEAR TERM	<b>7-10</b> YEAR AMORTIZATION
<b>NO OUT OF POCKET EXPENSES</b>	

*\*This above constitutes a proposal and is not a commitment to lend. The fee, rate, terms, and conditions are for informational purposes only and will require formal credit underwriting and approval.*

## BRINGING SELLERS AND BUYERS TOGETHER

Through the SkyView platform, sellers can work with our M&A Consulting Team to have their wealth management practices appraised, and buyers can learn how to increase their PurchasingPower.

### FOR SELLERS:

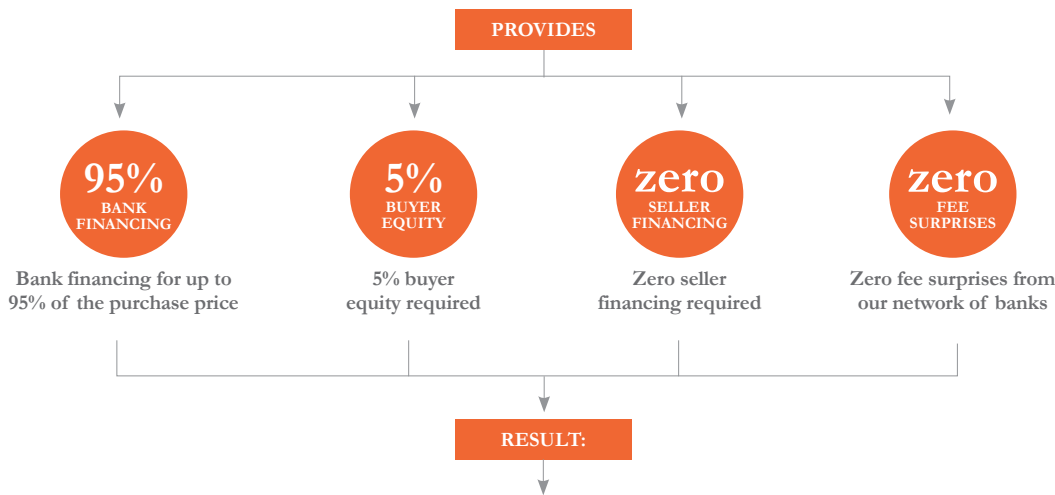
- Determine the amount of bank financing available from your practice:
  - Cash flow
  - Enterprise Value
- Ascertaining bank financing available from your practice puts you in a better position to set asking price and begin searching for a buyer(s)

### FOR BUYERS:

- A national ranking methodology that gauges:
  - Creditworthiness
  - Readiness to acquire another practice
- Based on 6 Key Criteria



## SKYVIEW PARTNERS™



Common deal structure with

**95%** BANK FINANCING

requires

**20% - 30%**

of proceeds held in escrow subject to a

**1-3** YEAR VESTING PERIOD

GET PRE-APPROVED IN 48 HOURS:

[www.skyview.com](http://www.skyview.com)

Contact us today to discuss the needs for your practice: (866) 567-6282 | [www.skyview.com](http://www.skyview.com)